



15435 NE Main St, Ste 105
425-788-9182

Newsleak

October 2008

Chamber Events

General Membership Breakfast Meeting

Thursday, October 2nd

Networking begins at 7:15 am
Meeting starts at 7:45 am

Location: Duvall Fire Station

Door Prizes Donated by:

Costco

Wine Shoppe at Redmond Ridge

October Speaker

Brad Worthley
of Brad Worthley Intl, Inc.

“10 Critical Steps That Could
Make or Break Your Business”
(see page 4)

Chamber Mixer

Tuesday, October 14
5 - 7 PM

Hosted by:
H & R Block

Come meet “Your People”.
Refreshments, networking & fun!

14030 Main St. NE, Suite B
(in Safeway mall)
Duvall, WA 98019

\$10 per person
(supports the United Snoqualmie
Valley Scholarship Fund)
(see page 4)

Business Education

If you have a business topic you'd
like to explore, or you would like
to be a presenter, please call our
Chamber office at 425-788-9182.

Business Spotlights

Marcelina McGinnis, Realtor

Marcelina McGinnis started in the real estate industry in 1998. She's been helping sellers and buyers reach their real estate goals by combining her expertise and experience.

Marcelina has formed a unique partnership with the RHYTHM (Riverview Helping Youth to Have Music) in an effort to help raise money for the non-profit organization. She donates an amount equal up to 10 percent of the commission from the transactions to the RHYTHM.

Marcelina is a 15 year resident of Duvall, graduating from Cedarcrest High School. She has participated as a board member on the Chamber of Commerce, Chairman of the Events Chair, and through the City of Duvall she has helped with the coordination of Duvall Days. Marcelina is a “real” cowgirl and spent 5 years on the rodeo circuit; barrel racing and team roping. She also likes camping, baking, and catching her favorite bands play live.

Between being a long time community member and the nature of her business she introduces new residents to valley businesses through personal referrals. Marcelina appreciates any referrals that you can provide from family, friends, or clients that may be in need of selling, or buying real estate. She can be contacted at 206-817-4710, email marcelinamcginnis@cbbain.com, or stop by and see her at her Coldwell Banker Bain on Main Street next to Texaco. Check out her website at www.marcelinamcginnis.com.



Duvall Performing Arts

My Vision and Pledge to Our Community

When I created Duvall Performing Arts I had a vision, and pledged to be a dedicated instructor to the children of our community. To this day I believe in my heart that this means considering every student and parent at DPA as a part of my family. DPA not only supports families during their first steps into the world of performance, but also through life's difficult journey and the challenges that so often threaten to paralyze our dreams.

DPA evolved based upon dreams and the belief that they will come true, and today I would like to share with you why this is so important to me.

As I teach dance and movement to the children at our studio, I see many parents through the lobby window watching out for my own girls, and I realize how fortunate I am that I am not only allowed to contribute to these young dancers' lives, but that the parents in our community share their warmth and compassion with *my own* two little dancers. While my heart and hands reach out to the children in the dance studio, their parents' hearts and hands reach out to Lizzie and Allie in the lobby. I see them watch over Lizzie, my healthy and energetic little girl, who is so full of life and joy. And they watch over my beautiful and intelligent Allie, who is 8 years old, and has a very special story to tell...

“I always thought of myself as a strong person, but now I questioned my strength as a mother.”

When my little dancer was only 2 ½ years old, she was diagnosed with type 1 diabetes. As the JDRF describes it, “Type 1 diabetes is an autoimmune disease in which the body's immune system attacks and destroys the insulin-producing cells of the pancreas. While the causes of this process are not yet entirely understood, scientists believe that both genetic factors and environmental triggers are involved. To stay alive, people with type 1 diabetes must take multiple insulin injections daily or continually infuse insulin through a pump, and test their blood sugar by pricking their fingers for blood six or more times per day. While trying to balance insulin doses with their food intake and daily activities, people with this form of diabetes must always be prepared for serious hypoglycemic (low blood sugar) and hyperglycemic (high blood sugar) reactions, both of which can be life-limiting and life threatening.” Needless to say, as a mother I was more frightened than I had ever been before. What had happened to my beautiful Allie? Plus, I had another baby due in 5 months. Was the baby going to be okay, or was this horrible disease about to strike her as well? I feared my life was at its worst. How could my little Allie be so sick? So sick I can't take it from her and doctors can't cure her? I always thought of myself as a strong person, but now I questioned my strength as a mother. How could I give six finger pokes and multiple insulin injections a day to my little toddler? Was this the end of happiness for our perfect family?

Continued Page 2

COMMUNITY EVENTS

Events around Duvall

Underground Railroad Quilts Lecture

Sept. 25—7:30 pm Duvall Community Center—FREE

Annual Quilt Show—"A Festival of Color!"

Sept. 27—Sponsored by The Quilter's Garden & DIY Quilting
Quilts on display throughout historic Duvall

Duvall Heritage Festival—The Dougherty Farm

Sept. 27—10:00 am—4:30 pm
A joint production of the Duvall Historical Society and the
Duvall Cultural Commission.

Sno-Valley Senior Center Events:

Flu Shots and Homemade Ice Cream

October 9th, Wednesday 9:00 am—12:00 pm

October 12th, Thursday 12:45 am—3:00 pm

Cost:: Flu shot—\$30.00, if not covered by insurance

Pneumonia shots—\$35.00

Free ice cream cone made with homemade ice cream to all
who get a flu shot.

Oktoberfest Dinner—October 11th—\$15.00 per person

Sponsored by the Duvall Civic Club
Live entertainment with Harley Brumbaugh
Featuring: Bratwurst, Weinkraut, Rotkohl, Warmer Kartoffel
salat, and for \$2.00 more add Kartoffelsuppe
Call 425-333-4152 for information & reservations

Pie Auction and Dinner—November 8th 4:00, 5:30 and 7:00 pm

Cost \$15.00 per person
Dine on steak, salmon, or chicken dinner.
All pies baked by local chefs.
Reservations required—call 425-333-4152

Verterans Day Breakfast—November 11th—8:00—10:00 am

All veterans receive a FREE breakfast
Friends, family, everyone else—\$5.00

Valley of the Moon Gala and Auction—November 15th 6:00 pm

Cost \$35.00 per person
Admission includes dinner, drink tickets, silent & live auctions
Call 425-333-4152 for your invitation



A FESTIVAL OF COLOR!

Duvall's 7th Annual
Outdoor Quilt Show

Saturday, September 27, 2008

10am to 4pm

Main Street in

Historic Duvall

Colorful Quilts

Music - Dance - Entertainment

Free fun for the whole family!

Vote for your favorite!

For more information, call (425) 844-1621

The Quilter's Garden,

15705 Main St., Duvall



DUVALL FOUNDATION OF THE ARTS PRESENTS... **OCT 11 2008** \$30/PERSON \$50/COUPLE

THE FALL HARVEST **MASQUERADE BALL AUCTION**

5PM TO 10PM VINCENT BISHOP HOUSE CHANTON, WASH.

DINNER & ART AUCTION TO SUPPORT THE ARTS & ARTS CO. IN THE LOWER SNOQUALMIE VALLEY

FEATURING THE MUSIC OF: **PAUL HANOVER BAND**

FOR MORE INFORMATION, VISIT WWW.DUVALARTS.ORG OR CALL 425-788-2908
*VINCENT BISHOP HOUSE IS AT 800 W SNOQUALMIE VALLEY ROAD, CHANTON, WASHINGTON

Good-bye and Thanks from Lei's Family Restaurant

Thank you all business owners, residents, and friends of the Duvall Community. We, the owners and staff of Lei's, would like to thank you all for your support, kindness, generosity, prayers, financial support, and business over the past 4 years. We are saddened not to be able to be of any more service to all of you in this unique community. Our decision to close the restaurant in September took many months of prayer and counseling. Although Benny's health has stabilized, he is not able to return to work. Tonya, on the other hand, is working full time to get health benefits and it has become stressful to try to also run the restaurant. We will cherish and not forget the many caring and fun loving people we have met. The great memories of you all will never be forgotten. We hope and pray that whoever steps into our shoes will be blessed to be part of such a great community. Our last day will be on Sunday, September 28th. We are planning to have some live Hawaiian music starting at noon and continuing throughout the day. We invite everyone to come and enjoy fellowship with us that day.

With much Love and Aloha,
Benny and Tonya

Continued from page 1 - Duvall Performing Arts

"Life has no limits, and as a mom and a teacher I have learned this from my incredible daughter."

But my amazing little dancer answered that question with courage, strength and love. Her petite feet kept going just like those of every other two year old we knew, and then some. Our family has learned to battle this horrible and unfair disease every single day. We have learned to integrate things into our daily routine that we had never planned on. But diabetes never takes a break, and if Allie has to have six to eight finger pokes and at least four injections a day, then that is what we do until a cure is found.

Without wanting to unnecessarily scare or alarm anyone, I would like to make you aware of this disease. But I also want to make you aware of this little girl who refuses to let the disease stop her. Life has no limits, and as a mom and a teacher I have learned this from my incredible daughter.

When my family began this journey over 5 years ago, I listened to my mom sing "Somewhere Over the Rainbow" with Allie in the hospital. My mom told her then that there is a cure waiting over the rainbow, and I never cease to believe it. I felt it then, and I still feel it to this day - dreams that you dare to dream and hang on to really can come true.

I would like to thank this wonderful community for allowing me to live my dream. My studio was built on a dream that has become a very real part of my life. Every day I watch children at our studio conquer fear, feel accomplishment, and experience achievement. I dream for every child, person, and parent at DPA to share my fulfillment. As I watch a mom in the lobby ask Allie if she needs help checking her blood sugar, my heart cries out of sadness that my young daughter has to deal with this chronic disease, but my face smiles because I am so grateful for the compassion and love my brave little girl receives. And I am happy that, in the studio and on stage, diabetes is gone and those little feet are dancing strong.

From the bottom of my heart, I would like to express a huge thank you for your support through prayers, and for this community's kindness that keeps our family strong on our journey for a cure. With your support and compassion, diabetes won't break us, but will make us stronger as individuals, as a family, and as part of this wonderful Duvall community.

If you would like to help in any way you can to bring us a step closer to a cure, please contact Brigita at DuvallPerformingArts@PerformingTheArts.com, or at 206.371.6655, and she will send you an information package about juvenile diabetes, and about the many ways you can help and contribute.

Thank you all,
Rachel Blockhus

The Chamber President's Corner



Bill Falcon

Owner of

Emerald Falcon Marketing, Inc.

26401 NE Richardson Street

Suite 101

Duvall, WA 98019

(888)364-5088

Where did our summer go? Don't know about you all, but sure seemed like a blur to me... I hope that all of our members had a good and prosperous summer. Heading into the fall and winter, now is the time that many companies will take stock of what they have (or have not) accomplished over the past year. Trouble is, many small business owners haven't developed a business plan by which they can grade themselves. If you are one of those owners (and you know who you are), you may want to browse through some sites I found online for some help on how to get started.

A few that I found helpful were Bplans.com, Planware.org, and Planmagic.com. These sites have some free stuff, but mostly want you to buy their software or online programs. There is a free alternative to these if you own Microsoft Word. You can go to file, select new and a templates page will pop up. There is a search feature for the templates. Type "Business Plans" in the search box and hit enter. This will bring up a few different business plan templates, plus a slew of other helpful templates like; tactical marketing plan, basic marketing plan, goal planning form, and the like. The templates may vary depending on the version of Word that you have, I have Microsoft Office Word 2007.

I hope that this can be useful for some of you. I know that developing a strong business plan and then executing it takes a lot of time, but it sure can pay off over the long run.

Please come join us at our next General Membership meeting scheduled for Thursday, October 2nd at the Duvall Fire Station. We will be voting on the 2009 officers and board of directors for the Duvall Chamber. I hope to see you all there.

City's Main Street Redevelopment Update

The Main Street Redevelopment Project is out to bid with the bid opening scheduled for September 12th. The tentative schedule is for the City Council to award the bid on September 25th. Construction would then begin in mid-October. The project will likely last into early summer of 2009 as we will now be working through the winter. We will continue to keep you informed and will be having a subsequent Historic Duvall Business Meeting in October after we receive the contractor's schedule.

The City has hired WH Pacific as the construction manager for the Main Street Project. The project manager for WH Pacific is Allen Prouty. The on-site inspector is Dennis Clifton. Shaun Tozer will be the business liaison.

Contact information for the Construction Team and a discussion of who your contacts are for specific issues will take place at the September 24th meeting.

Contact Information

Shaun Tozer
425-788-3434 x239

Steve Leniszewski, P.E.
425-788-3434 x225

THANK YOU FOR ANOTHER GREAT MIXER

On September 9th, Bill and Laura Falcon (owners of EF Print), Sharol Klise (owner of Ship-n-Shop), Houston Barclay (owner of Houston Barclay, CPA CMA), and The Yoga Garden hosted a well attended Chamber Mixer at their business building in Duvall. Enjoying wine, appetizers, chocolate covered strawberries, and an array of cookies, guests mingled, and made business and social connections.

Our next mixer is scheduled for October 14th at the H & R Block in the Safeway Plaza. Hope to see you there!

2008 Duvall Chamber of Commerce

OFFICERS

President

Bill Falcon

Emerald Falcon Marketing
1-888-364-5088

Vice-President

Peggy Kahler

Countrywide Mortgage
425-844-6080

Treasurer

Rose Hollis

QuickBooks ProAdvisor
425-354-3371

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Bert Mills

425-828-1302

Past-President

Danny Edwards

Edward Jones Investments
425.844.9769

DIRECTORS

Diane Baker

The Quilter's Garden
425.844.1621

Carolyn Butler

Cascade Performing Arts Council
425.788.2983

Sandy DuVall

DuVall's Dazzling Designs
425.788.9824

Cecelia McCorkle

The Healing Place
425.788.7168

Marcelina McGinnis

Marcelina McGinnis-Coldwell Banker Bain
206.817.4710

Shaun McWhinney

McWhinney Photography
206.755.7127

CHAMBER OFFICE HOURS

Monday	8:30 - 2:00*
Tuesday	8:30 - 2:00*
Wednesday	8:30 - 2:00*
Thursday	8:30 - 2:00*
Friday	8:30 - 2:00*

*Sometimes we are out to visit businesses. Please call prior to your visit to make sure we are in.

****Chamber Directory Update****

It's time! All current members and many non-members have been sent the new 2009 Chamber Directory application.

This year the Carnation Chamber is partnering with us in the directory.

We've included our Directory Application in this issue. Please complete the form even if you do not want to purchase an ad as we want to make sure that all of our information on file and the website is correct.

Feel free to contact our Chamber staff with any questions you may have. at 425.788.9182.

Please make sure your information is back in our office by October 1st!!

October 2nd Guest Speaker's Topic

"10 Critical Steps That Could Make or Break Your Business" **Presented by Brad Worthley**

Most business owners or managers know their craft or industry, but many have never been formally educated on how to create a company's vision and blueprint for long term success. Life is accidental for so many people and many businesses survive despite the lack of business knowledge (you don't know what you don't know). How successful could they be if given the right tools and knowledge? Brad will cover the 10 critical steps that every business needs to know in order to dominate their competition. This seminar is like getting a four-year business degree in one hour. This session is targeted to anyone, from any industry, which owns or manages a business of any size. Some of the topics covered will include:

- How to Create a Strategic Plan
- Defining Your Unique Differentiating Factor
- Setting S.M.A.R.T Goals
- Non-Negotiable Service Standards
- Hiring Right the First Time
- Focusing on The Profit Chain
- Inspect What You Expect

**Tuesday, October 14, 2008
5 to 7 Pm**

*Duvall Chamber
of
Commerce Mixer*

\$10 per person
Please pay at the door

Host :
H & R Block
14030 Main St. NE, Suite B
(in Safeway Plaza)
Duvall, WA 98019

RSVP: info@DuvallChamberOfCommerce.com

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