



15435 NE Main St, Ste 105
425-788-9182 Office

Newsleak

August 2008

Chamber Events

General Membership Breakfast Meeting

Thursday, August 7

Location:

DUVALL FIRE STATION

**Networking begins at 7:15 am
Meeting starts at 7:45 am**

Speaker:

Frances Youn

She would like to speak to our membership about any concerns we have as local business owners, any current trends, and how her office can be a better partner with our Chamber.

**Door Prizes Donated by
Main Clothing Company and
Duvall Performing Arts**

Business Education

Mark your calendar and participate in one of your most valuable member benefits.

August 7, 9:30 to 11 AM
At the Duvall Fire Station

Presenter:

Kirk Davis

Green River Community College

Free to members.
Non-members \$10

Chamber Mixer

Tuesday, August 12
5 - 7 PM

Hosted by:

**Duvall Performing Arts
Serendipity Photography
The Quilter's Garden**
15705 Main Street NE
Duvall, WA 98019

Contact: Brigita at 206.371.6655

\$10 per person

Business Spotlight

Duvall Foundation for the Arts

We all feel lucky to call Duvall and the Snoqualmie Valley home. The beauty of the Valley, our great restaurants and shops, and the friendly, welcoming feeling of the residents and business owners are all reasons we choose to stay. For just as many of us, there is also certainly the recognition that we live in a place made unique by the work of many talented artists.

The Duvall Foundation for the Arts exists to bring art into the lives of every community member. Our board and our members come from all backgrounds: residents, business owners, and artists to name a few. But, we all work with DFA to fulfill a single mission - "to promote creativity, diversity and cultural awareness by supporting the arts and art education in the lower Snoqualmie Valley of Washington State."

For those who may be unfamiliar with us, throughout the year we offer several avenues for bringing the community in touch with the arts. DFA offers an ongoing scholarship program for students who wish to take art classes, go to band camp, etc. We also have a great Artists' Directory available on our website. In addition, we showcase the work of local artists on the walls of city hall.

We also host a few major events annually. In spring, it's *Art in Bloom* featuring outdoor sculpture at the wonderful Kokopelli Gardens. In summer, we bring you the fantastic sand sculpture, music, and theater event, *Sandblast*. On October 11, we'll be hosting our second annual *Masquerade Ball* at the Vincent Schoolhouse. This great event combines a silent art auction, wonderful food, and terrific music by the Paul Hanover Band. Space is limited at this event. Please email us now at Roberson@fhoarch.com if you'd like to attend.

Information on all of our programs and events can be found on our website - www.DuvallArts.org. We hope you'll join us in our mission by becoming a member, sponsoring an event, or volunteering a little time. Even more importantly, we hope you'll seek out every opportunity to support our local artists. They make Duvall a great place to live!

Contact Information:

Duvall Foundation for the Arts
P.O. Box 1043
Duvall, WA 98019

Telephone: 425.788.3928

Email:

info@duvallarts.org
gallery@duvallarts.org
directory@duvallarts.org

Web: www.duvallarts.org

Business Plans for Success

Presented by:

**Kirk Davis of the
Green River Community College**

Join us and bring a friend. Kirk's classes bring results!

August Business Class

August 7, 2008
9:30 to 11 AM

Duvall Fire Station

(Following the General Membership Meeting)

Free to members

\$10 guest fee

Coal Miners' "Gourmet" Lunch

Family traditional recipes are near and dear to all our hearts. Have you ever thought of putting your family recipes into a published cookbook?

Sno Valley Senior Center's resident reflexologist, Cecelia McCorkle did just that, and on Tuesday, August 12, Kirsten will provide a delicious meal comprised of recipes from that cookbook. The menu includes an old family favorite casserole of sausage, sweet potatoes, apples and onions; home-made biscuits, 3-bean salad and irresistible nut-horn cookies. The Coal Miners' Gourmet Cookbook will also be available for a discounted price of \$5 with all the proceeds going to the Senior Center. Come join them for lunch and share stories of your family's favorite old recipes. Bring along an old family photo, too.

Tuesday, August 12th, at noon.
\$3 ages 60+, \$5.75 under 60.



FOR CARNATION/DUVALL/FALL CITY BUSINESSES ONLY
Valley Days at Trilogy at Redmond Ridge

The Residential Advisory Committee (RAC) would like to invite the merchants and civic groups of Duvall, Carnation and the surrounding valley area to be a part of

“Valley Days”
Sunday, August 10th, 2008
Noon – 3 PM
@
Trilogy Cascade Club – Trilogy at Redmond Ridge
Participation for merchants is complimentary

This will be an informational expo designed to highlight the many diverse shops, restaurants, theaters and activities that are just around the corner from Trilogy.

There are currently 1250 homes in Trilogy and approximately 2000 people that will be welcomed to attend this free event.

If you are interested in becoming an exhibitor you will be provided a 6 foot table with white linen. Electricity will not be provided for every booth so if you require a plug-in you will need to bring your own extension cords.

We hope you will consider becoming a part of “Valley Days” to spread the word on your business and to share all of the activities that the valley has to offer.

Please contact Tina Maier, Trilogy Activities Director,
at 425-216-1354 or Tina.Maier@trilogyresortliving.com
to register for this event.

Movies In The Park

sponsored by RE/MAX Cornerstone & Duvall Cultural Commission

At McCormick Park
Seating starts at 7pm, movie at dusk
Free admission and popcorn!

August 15: Enchanted
August 22: Alvin & The Chipmunks
August 29: National Treasure 2, Book of Secrets

The Chamber President's Corner



Bill Falcon
Owner of
Emerald Falcon
Marketing, Inc.

26401 NE
Richardson Street
Suite 101
Duvall,
WA 98019
(888)364-5088

What a wonderful summer we are having. I hope that all of you have had a chance to enjoy it. Vacations should be in full-swing (for those lucky enough to be able to take them... lol) and the BBQ's cranking'. One of the disadvantages of a small town is when there is a national downturn in business, they are often hit the hardest. Having a smaller population base, a rise in prices may cause customers to re-think purchases or put them off until later. With all the talk about the tough economic times we are experiencing, I decided to research ways in which to not only survive, but thrive during these times. Here are some suggestions that I came across.

Housekeeping-If you don't already have a good accounting system in place, make an appointment with an accountant and make sure you know where you are financially. Make a complete analysis of the current strengths and weaknesses of your business. What strengths can you capitalize on, what weaknesses can you eliminate?

Up the ante-Resist the mistake of cutting expenses for promotional efforts during slow periods. You need paying customers. It may come as a surprise to some, but many companies actually increase their marketing expenditures during slow economic times. They see it as a way to gain market share at the expense of competitors who are cutting back, to enter markets where there is more opportunity for growth, or to ensure they have momentum when the recovery begins.

Tighten credit terms-If you have been offering 30, 60, 90 day credit to customers you may need to offer this service only to your best paying customers. You can't afford slow paying customers. Tighten accounts receivable. Ask customers to pay faster.

Remember,
"Tough times never last, but tough people do"

Robert H. Schuller

See you at the August General Membership Meeting.
Bill Falcon

City's Main Street Redevelopment Update

The Main Street Redevelopment Project is still scheduled for summer 2008, but we will be starting later than anticipated. We are still awaiting final paperwork approval from the Washington State Department of Transportation. We anticipate that approval shortly; however, we cannot go to bid for the Main Street project until we receive this last approval. We shortened the construction schedule to 200 days so the project completion will still happen before Duvall Days 2009. We remain very excited about the project; the public art is being developed now and we are ready to go! For more information, go to www.duvallwa.gov and click on the Main Street link.

Doreen Booth
Economic Development Director
doreen.booth@duvallwa.gov
www.duvallwa.gov

15715 Main Street NE, Suite 106
PO Box 1300
Duvall, WA 98019
(425) 844-3085 phone

In Memory of
Robert Hong
Of Wells Fargo, Redmond Ridge

1973-2008

The Duvall Chamber of Commerce



2008 Duvall Chamber of Commerce

OFFICERS

President

Bill Falcon

Emerald Falcon Marketing, Inc.
1.888.364.5088

Vice-President

Peggy Kahler

Countrywide Mortgage
425.844.6080

Treasurer

Rose Hollis

QuickBooks ProAdvisor
425.354.3371

Secretary

Bert Mills

Wachovia Bank
425.828.1302

DIRECTORS

Diane Baker

The Quilter's Garden
425.844.1621

Carolyn Butler

Cascade Performing Arts Council
425.788.2983

Sandy DuVall

DuVall's Dazzling Designs
425.788.9824

Cecelia McCorkle

The Healing Place
425.788.7168

Marcelina McGinnis

Marcelina McGinnis-Coldwell Banker Bain
206.817.4710

Shaun McWhinney

McWhinney Photography
206.755.7127

PAST-PRESIDENT

Danny Edwards

Edward Jones Investments
425.844.9769

CHAMBER OFFICE HOURS

Monday	8:30 - 2:30*
Tuesday	8:30 - 2:30*
Wednesday	7:00 - 1:00*
Thursday	8:30 - 2:30*
Friday	Closed

*Sometimes we are out to visit businesses. Please call prior to your visit to make sure we are in.

The Duvall Cultural Commission presents
Coldwell Banker Bain's

SummerStage Concerts

Concerts are in McCormick Park
Wednesdays from 6:30-8:00 pm

August 6: **Handful Of Luvin'**
Irish-Flavored Folk-Rock

August 13: **Hot Club Sandwich**
Gypsy jazz

August 20: **Bobby Medina**
Jazz With A Mexican Twist

September 13, 7:30 - 8:30 PM

"Gerda's Journey"

A site-specific adaptation of Hans Christian Andersen's
"The Snow Queen".

Free admission

Presented by: Cascade Performing Arts Council with
support from 4Culture and Duvall Cultural Commission

Location: McCormick Park in Duvall

Tuesday, August 12, 2008
5 to 7 PM

Duvall Chamber of Commerce Mixer

Duvall Performing Arts
Serendipity Photography
The Quilter's Garden
15705 Main Street NE
Duvall, WA 98019



\$10 per person
please pay
at the door



Please RSVP to

info@DuvallChamberOfCommerce.com

PRST,STD
U.S. POSTAGE
PAID
PERMIT 49
DUVALL, WA

Skip the mall,
SHOP
DUVALL!



P.O. Box 581, Duvall, WA 98019