



# Newsleak

October 2010

## Chamber Events

### General Membership Breakfast Meeting

**Thursday, October 7th**

Networking begins at  
7:15 am

Meeting starts at 7:30 am

Location:

**The Grange Café**

15611 Main St NE Duvall

**Cost: \$10.00 each**

#### **Agenda:**

*The Art of Effective Networking*

Speaker: John Erdman

#### Door Prizes donated by:

Tressa's Bakery

DuVall's Dazzling Designs

#### Business Education

If you have a business topic you'd like to explore, or you would like to be a presenter, please call our Chamber office at 425-788-9182

#### Advertise Your Events in

##### Our Calendar!

If you have a community event coming up, please contact the Duvall Chamber office and we can include it on our Events Calendar.

Submit by the 15th of the month.

#### Advertise your business in

##### the Newsleak

Business card size ads \$25/month  
Call the Chamber office for info 425-788-9182

## October 7th Meeting - The Art of Effective Networking

70 percent of business is found through networking! Needless to say, effective networking is vital to your continued business success. Rarely does business just "fall into our laps." Instead, successful business partnerships are created when we target potential customers, establish communication and cultivate long term relationships. Learn how easy it can be when you understand why networking is important, what you should be trying to achieve and how you can be a skilled and sparkling conversationalist. You will learn how to carry on a conversation with people you've never met with ease. Understand and refine those all important listening skills, eliminating the road blocks to good listening.

**John Erdman** is a decisive executive trainer and speaker with broad skills and extensive experience. He is an articulate, ethical and persuasive leader who inspires others to better performance positively impacting bottom line profits. John is a positive team player and a resourceful problem solver; with a proven reputation for succeeding where others have failed. For over thirty years, Mr. Erdman has helped thousands of career minded people reach their goals for success through instruction on enthusiasm, effective speaking, human relations, sales techniques, customer relation concepts, personal development, management methods and self- image psychology.



## Chamber Mixer October 14th

### HAUGLIE INSURANCE AGENCY

*Serving the Valley's insurance needs since 1985*

#### Hosting October's Chamber Mixer

**Thursday, Oct 14th 5:30—7:30**

*~ Soup and Sweets ~*

#### Insurance Services Include

- Auto
- Home
- Life
- Business
- Flood



#### Financial Services Include

- College Savings
- Retirement Planning
- IRA's
- 401k Rollovers

15315 First Ave NE #215  
Duvall, WA 98019

A donation of \$10/person is recommended to help fund the United Snoqualmie Valley Scholarship Foundation. Please RSVP to Kevin Hauglie at 425-788-9176. Refreshments and games provided.

Don't forget your business card for the drawing.

## The Chamber President's Corner



**Marcelina McGinnis**  
Coldwell Banker Bain  
Real Estate

15410 Main St. NE, Suite E  
Duvall, WA 98019  
206-817-4710

[www.marcelinamcginnis.com](http://www.marcelinamcginnis.com)

As fall approaches, I've been reflecting on the Chamber's accomplishments so far this year. We've had great guest speakers during our general membership meetings thanks to Susan Jenkins of NW Art Center; Twitter 101 and Tweetup, thanks to Scott Thomas of M Realty and Jennifer Donogh of Ovaley Web Solutions; Guerilla Marketing workshops thanks to Lin Zhou of Lake Washington Technical College. I'm very excited for what's still to come through the end of the year. The Duvall Chamber of Commerce has sponsored great community events this year; Random Acts of Kindness, Duvall Days Country Livin' Festival, SummerStage, and Dirty Paws Dog Walk.

It's that time of the year again; the Duvall Chamber of Commerce is looking for nominees for the 2011 Board of Directors. If you know someone who's interested in being part of our growing business community, please contact Bert Mills, Nominating Committee lead, [Bert.Mills@EdwardJones.com](mailto:Bert.Mills@EdwardJones.com).

In other news, it's with great sadness that we say goodbye to Laurie Gilbertson, Founder and Director of the Duvall Farmers Market, and hard working sons Kyle, Ryan, & Sean. After managing and growing our community farmers market for the last five years, Laurie and her family are moving to the Eastern side of the state and starting a new adventure. While we are sad to see this family leaving our community, the Duvall Chamber of Commerce did not want to see this community event end. I'm thrilled to announce that the Duvall Chamber of Commerce will be taking on the Duvall Farmers Market for its sixth season! We are currently looking for volunteers, if you are interested in helping, please contact Aaron Keating at [aaron@aaronthelocksmith.com](mailto:aaron@aaronthelocksmith.com).

Wow, so much to say this month! There's been a great viral video going around regarding Duvall. I encourage you to send it to friends and clients via Twitter, Facebook, LinkedIn, etc. <http://www.youtube.com/watch?v=hs1fvkK9Tt0>

If you have any suggestions for the Duvall Chamber of Commerce, please feel free to contact me anytime at (206) 817-4710, or [marcelinamcginnis@cbba.com](mailto:marcelinamcginnis@cbba.com). I want to hear from you

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### 2010 Business After-Hours Networking

We are looking for hosts for the 2010 After-Hours Networking events.

They will be held on the second Thursday of each month (March - November) from 5-7 pm.

This is a great way to spotlight your business and let people know what you are all about. Please contact the Chamber office at 425-788-9182 if you would like to host an event, or get more information.

- |                                   |                                       |
|-----------------------------------|---------------------------------------|
| March 10- Valley Homes & Land     | August 12 - Wreck- A-Mend             |
| April 8 - CamWest- Dennis Schauls | Auto Body & Paint                     |
| May 13 - Edward Jones, H&R Block, | September 9 - Host needed             |
| Wells Fargo Home Mortgage         | <b>October 14 - Hauglie Insurance</b> |
| June 10 - The Loutsis Group       | November 11 - Host needed             |
| July 8 - Valley Vintage           |                                       |

## 2010 Duvall Chamber of Commerce

### OFFICERS

**President**  
**Marcelina McGinnis**  
Coldwell Banker Bain  
206-817-4710

**Vice-President**  
**Bert Mills**  
Edward Jones Investments  
425-402-6950

**Treasurer**  
**Kathy Doolin**  
QuickBooks Bookkeeping  
206-947-0434

**Secretary**  
**Sandy DuVall**  
DuVall's Dazzling Designs  
425-788-9824

**Past-President**  
**Peggy Kahler**  
Bank of America Home Loans  
425-844-6080

### DIRECTORS

**Shaun McWhinney**  
McWhinney Photography  
206-755-7127

**Kathy Nelson**  
Ovaley Web Solutions  
425-844-2303

**Susan Jenkins**  
Northwest Art Center  
425-788-5900

**Michael Nehl**  
The Laurel Tree  
425-788-2590

**Aaron Keating**  
A Locksmith  
206-381-1622

**Lin Zhou**  
Lake Washington Technical College  
425-739-8100

### CHAMBER OFFICE HOURS

Monday	8:30 - 2:00*
Tuesday	8:30 - 2:00*
Wednesday	8:30 - 2:00*
Thursday	8:30 - 2:00*
Friday	8:30 - 2:00*

\*Sometimes we may be out visiting businesses. Please call prior to your visit to make sure we are in.

## Tuxedo's Antique Mall/Auction Hall & Loft Boutique

Tuxedo's Antique Mall, located at 15918 Main St. NE, Duvall, has been owned and operated by Vicky and Bill Neil since July 2004. In this 6-year period the single building antique mall has expanded to a 4-building complex. The original antique mall has evolved to include an antique and collectible auction; a loft-apparel boutique; and a new store, 'Valley Vintage'.

Tuxedo's Antique Mall began with 12 vendors and has grown to 50. Increased vendors has resulted in an interesting mix of merchandise. In addition to antiques at Tuxedo's you will find home décor, estate & costume jewelry, art, tools, pet items, beads, sports supplies, gifts and more. The mall has something for everyone's taste and budget.

In January of this year, Vicky began the antique & collectible auctions. The live auctions are held twice a month on Sundays from 1:00 PM to 4:00 PM. Each auction features approximately 300 items, ranging from buttons to bedroom furniture. The auction is a unique and entertaining event, with 25-35 people in attendance. It is a simple, fast and easy way to consign quality goods that you may wish to sell.

The newest venture at Tuxedo's is "The Loft Boutique". The Loft is an upscale resale clothing venue. We carry gently worn name-brand clothing in all sizes (0—3X) at great prices. Buying appointments are available to sell your wardrobe extras.

Tuxedo's is always growing and evolving, but one thing that never changes is the friendly atmosphere and quality customer service. We want customers to have an enjoyable shopping experience when they visit.

The store is open seven days a week, so stop by for a true treasure hunt. You never know what you will find. Feel free to call Vicky with any questions you may have at 425-788-9678.



## Wells Fargo Bank

Wells Fargo has a purchase special going on right now that gives you rates on 30-year fixed mortgages in the low 4 %s to the upper 3%.

Please give me a call to find out more.

Erin Muir  
Home Mortgage Consultant  
Phone: 425-260-8162  
23467 NE Novelty Hill Road  
Redmond, WA 98053  
Erin.Muir@Wellsfargo.com

## Chamber Board Elections

Looking to play a larger role within the Chamber? Want to know what you can do to help your community and business? Become a Chamber board member. We are looking for 2011 nominees. If you are interested or would like to nominate a fellow member; please contact Bert Mills at [bert.mills@edwardjones.com](mailto:bert.mills@edwardjones.com)



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### Don't miss your chance

Just a few minutes with a home mortgage consultant will help you understand your options. Learn how fast and simple refinancing can be.

Contact Wells Fargo Home Mortgage today!



**Erin Muir**  
Home Mortgage Consultant  
Phone: 425-260-8162  
Fax: 866-512-0523  
23467 NE Novelty Hill Road  
Redmond, WA 98053  
Erin.Muir@Wellsfargo.com



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## Local Happenings

**September 30th Last day for the Duvall Farmer's Market on Brown Avenue**

**September 30th Multi Chamber Networking Breakfast 7:30 - 8:45 AM**  
 French Creek Manor in Snohomish RSVP 360-794-5488 \$15/person  
 (More info on page 6)



**September 30th Chic Essentials Special Invitation Open House 4-8PM**  
 Come see the new expanded space Mona has added to her shop.  
 Free drawing, special sales, refreshments, entertainment 206-914-8820

**October 1st & 2nd Chic Essentials Open House**

**October 3rd Tuxedos Antique Mall & Auction Hall, Duvall 1PM auction**  
 Preview items Saturday 10-6, Sunday 11-1 Call Vickie for more info 425-788-9678



**October 11th Columbus Day**

**October 13th 45th Legislative District candidates forum. Hosted by The Rotary Club of Duvall**  
 7:30-8:30 AM at Twin Dragon Restaurant, 15321 Main St. NE, Duvall. Buffet breakfast - \$15  
 Contact Sue Linnerooth for more information at 206-686-1435

**October 14th Chamber Mixer hosted by Farmers Insurance- Kevin Hauglie**

**October 16th Acres of Diamonds- Fund Raising Event - 6:30 PM**  
 (See page 6 for more information)

**October 17th Tuxedos Antique Mall & Auction Hall, Duvall - 1PM auction**  
 Preview items Saturday 10-6, Sunday 11-1 Call Vickie for more info 425-788-9678

**October 23rd Valley of the Moon Gala - 7th Annual Benefit Dinner & Auction 5PM**  
 To benefit the Sno-Valley Senior Center and Adult Day Health Program  
 Sno Valley Senior Center \$35/person or \$275 for a table of eight  
 Reservations only by October 18th 425-333-4152



**October 30th Trick or Treat Event at downtown Duvall Businesses ( see page 5)**

**October 31st Halloween**

Please submit any information about community events for our calendar by the 15th of each month. Send them to [info@duvallchamberofcommerce.com](mailto:info@duvallchamberofcommerce.com) or call the office at 425-788-9182

## Up-Coming Events

### It's Time for the 2010/2011 Chamber Directory

Within the next week, you will be receiving the 2010/2011 Duvall Carnation Chamber of Commerce Directory application via email. So it is time to update your directory information and think about placing an ad. The email will also include your directory ad options. Please check your current listing on the Chamber's website for accuracy. You will be able to pay for your ads using cash, check or credit card. The e-mail will be coming out with the link to our website directory page. You can either print out this form and drop it off with your payment at the Chamber office, or complete the online application and have the option to pay using a credit card or your PayPal account.

If you have any questions, please contact Sandy DuVall at 425-788-9824 or email her directly at [directory@duvallchamberofcommerce.com](mailto:directory@duvallchamberofcommerce.com).

### Halloween is Coming

The Duvall Chamber is sponsoring the Duvall Trick or Treat Event. **All** businesses with a storefront in Duvall are welcome to be a part of this fun event. We would like to invite our Chamber members and have you encourage any non-Chamber member business owners in Duvall to participate. Treats will be given out Saturday October 30th from 3-6 PM. You will receive a balloon to place at your business entrance, which shows that you are part of the event. Please contact the Chamber office at 425-788-9182 by October 15th, if you would like to participate or have any questions.

### Quarterly Networking Breakfast for EAST COUNTY Businesses!!

Monroe, Snohomish, Sky Valley and Duvall Chambers

**When: September 30, 2010**

**Time: 7:30am-8:45 am**

**How much: \$15**

**Where: French Creek Manor**

**9931 167th Ave SE, Snohomish, WA**

**Just off of Hwy 2 up Westwick Rd.**

**or plug it into your GPS**

**A little over an hour to get a great breakfast and meet some "new to you" business people that want to do business with you!**

**RSVP to 360-794-5488**

# Acres of DIAMONDS

*Equipping Homeless Women for Independence*  
P.O. Box 1672 • Duvall, WA 98019 • (425) 788-9999  
[info@acresofdiamonds.org](mailto:info@acresofdiamonds.org) • [www.acresofdiamonds.org](http://www.acresofdiamonds.org)

August 2010

It may be no surprise that during these challenging times, homelessness is on the rise. We have had to turn away nearly 20 women and their children each week during these summer months, a trend that has only been increasing!

Over the last 15 years Acres of Diamonds (Acres) has been a place where nearly 800 local homeless women and children have come to learn how to be self-sufficient and rejoin our community as productive members, so it is heartbreaking to have to turn away even one family. I have seen firsthand how providing safe, affordable, transitional housing is critical. The women have such a need (and great hunger) to receive guidance in areas of financial, physical, emotional, and spiritual health while also acquiring skills to support their children in a loving and healthy lifestyle.

I'm writing to you because I'd like to ask you to join me in providing the women and children in our community with the help they need without being turned away. One way to do so is participate in our upcoming banquet.

Acres is holding a fund-raising banquet, *From Hopeless to Wholeness*, Oct 16, 2010 at 6:30PM at The Golf Club at Newcastle. The purpose of the event is to allow guests to experience the lives, stories and needs of these women and children and join in the effort to reduce homelessness in our community.

I'd like to invite you to sponsor our banquet. We have a matching grant specifically for this event in the amount of \$20,000. It is our hope to meet this match with sponsorships. All sponsors will be recognized in the banquet program, in our newsletter and on our website (unless otherwise requested). Would you please consider how your contribution can be utilized to equip residents for self-sufficiency?

If you are ready to join me in this effort you may call me at 425-788-9999 or email me at 'jackie@acresofdiamonds.org'.

Thank you for your consideration.

Sincerely,



M. Jackie Gould  
Executive Director

*From Hopeless  
to Wholeness*



Note: All corporate sponsorship must be determined by September 10<sup>th</sup> to be included in the event program.

## September 2010 Chamber Memberships

**The Chamber would like to extend a warm welcome to our new business members:**

**The Duvall Coffeehouse**

Heather & Russ Riedner  
425-844-9212  
duvallcoffeehouse@gmail.com

**Match Coffee and Wine**

Jolene Green-Chase  
206-462-9239  
www.matchcoffeeandwine.com

**Grounded Landscape Design**

Caleb Nelson  
425-647-1679  
www.groundedlandscapedesign.com

**We would, also, like to welcome our new individual members:**

Suzie Pavey

Evelyn Mackey

**In addition we want to thank our renewing members.**

**We appreciate the businesses that have renewed their membership in September:**

**Ikata Computers**

Steven Mccown  
425-408-2519  
ikata@yahoo.com

**Camp Charlie**

James Karl  
425-788-2008  
www.campcharlie.com

**The Laurel Tree**

Mike & Laurel Nehl  
425-788-2590  
www.laureltreegallery.com

**Three Hour Fast**

Mary Lou Dreher  
206-545-1964  
www.threehourfast.com

**Shelley Burns MA, LMHC**

Shelley Burns  
425-844-2103  
www.therapists.psychologytoday.com

**Duvall Montessori**

Vicki Gohring  
425-788-6961  
www.freewebs.com/duvallmontessorischool

**Coldwell Banker Bain - The Loutsis Group**

Tom & Jessica Loutsis  
206-713-5200 or 206-999-1595  
www.cbbain.com/tomloutsis

### Member-to-Member Benefit Program

Shopping locally is one of the best ways to build a stronger, more prosperous community. The Duvall Chamber would like to implement a Member to Member Benefit program. To promote shopping locally your business would give a discount to Chamber members who do business with you. You decide what the specifics of your offer would be. The discounts would be published in our monthly newsletter.

If you would like to offer your fellow Chamber members a benefit for doing business with you and encourage shopping local, please contact the Chamber office at 425-788-9182, or email info@duvallchamberofcommerce.com.

Help invest in your community's development. Every dollar spent at a locally owned business generates about three times more regional economic activity than a dollar spent at national chains.

### MMBP Participants

**Braithburn Academy** - Free registration(\$60 value) upon enrollment in any of their schools programs, call Shannon at 425-788-4343 for information

**Valley Voice Weekly**- Offers members a 5% discount on advertising  
Contact Kris Wentworth at info@valleyvoiceweekly.com

**The Laurel Tree** - Chamber members receive 10% off their purchases

**Best Buddy Dog Wash** - 10% discount to Chamber members

**Wreck -A- Mend Auto Body & Paint** - 10% discount to Chamber members

P.O. Box 581, Duvall, WA 98019  
RETURN RECEIPT REQUESTED

CHAMBER of COMMERCE



Skip the mail,  
SHOP  
DUVALL!